

Reseller Sales Education Roadmap



Take: Certified Square 9 Solutions Provider eLearning (CSSP)

If You Will Be: Demonstrating and selling Square 9 products, or just want a better understanding of Square 9 and our offerings

Because It Covers:

- Overview of Square 9
- Understanding Square 9 Products and Solutions
- The Solutions Sales Process
- Understanding Common Horizontal Markets







SSM

2 After CSSP

Take: Square 9 System Manager (SSM)

If You Will Be: Demonstrating Square 9 products and want product knowledge to become comfortable in the software

Because It Covers:

- User Functions
- Admin Functions











AGCE

Getting started with GlobalSearch®

Take: Certified Square 9 System Architect (CSSA)

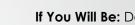
If You Will Be: Scoping, designing, installing, and/or implementing GlobalSearch

Because It Covers:

- User Functions
- Admin Functions
- Design
- GlobalCapture Basics
- GlobalAction
- Installation
- Implementation







3 After CSSA

CGFE

Take: Certified GlobalForms Engineer (CGFE)

If You Will Be: Designing and building electronic forms in GlobalForms

Because It Covers: GlobalForms Basics



2 After CSSA

Take: Advanced GlobalCapture Engineer (AGCE)

If You Will Be: Designing and building unstructured data extraction Templates for GlobalCapture

Because it covers: GlobalCapture Advanced Features







Take: Certified GlobalCapture Engineer video series (CGCE)

If You Will Be: Designing and building Workflows and structured data extraction Templates for GlobalCapture

Because It Covers:

- Creating Capture Workflows
- Creating Workflow Fields
- Creating Structured Templates







AGCE

2 After CGCE

Take: Advanced GlobalCapture Engineer (AGCE)

If You Will Be: Designing and building unstructured data extraction Templates for GlobalCapture

Because It Covers: GlobalCapture Advanced Features



