



#### **PR Contact**

Lauren Ford
Marketing Communications
Square 9 Softworks
(203) 361-3470
Iford@square-9.com

#### **Brand Refresh**

Square 9 unveils a new corporate branding strategy, signifying continued innovation.

Find out more.

# **Fast Square 9 Facts**

- Founded in 2006 in the historic 9<sup>th</sup> Square District of New Haven, CT
- Our mission is to drive cost-effective efficiency and productivity across all business applications
- Over 13.5K global installations, with 360 reseller channel partners
- 865% growth over a five year period
- 5 year CAGR is 76.2%, more than 15 times the industry standard
- Award winning history
- o 5 star 2015 BLI rating
- 2015 BLI Summer Pick Award, Outstanding Document Management Solution
- #1 fastest growing software co. in Connecticut by CTC
- #1 fastest growing urban software co. by ICIC
- #1650 fastest-growing company in America on Inc. 5000 list

# **Square 9 Softworks**

127 Church Street New Haven, CT 06510 203.789.0889 www.square-9.com

# Square 9<sup>®</sup> Softworks Announces New Strategic Alliance with Konica Minolta Business Solutions

Partnership Expected to Optimize Business Workflow from Enterprise Accounts to SMBs

**NEW HAVEN, CONN., September 8, 2015** – Square 9 Softworks, developers of SmartSearch, a highly scalable ECM solution for process automation that drives productivity across all business applications, announced today its partnership with Konica Minolta Business Solutions U.S.A., Inc. (Konica Minolta), an information management leader focused on Enterprise Content Management (ECM), technology optimization and cloud services.

The new partnership enables Konica Minolta customers to optimize business processes through a sophisticated bizHub bEST integration with Square 9's award-winning SmartSearch product line. Through advanced collaboration, users gain robust ECM capabilities including capture-and-index as well as search-and-print support, directly from the control panel of any current version Konica Minolta multifunctional printer.

"We are proud to partner with Konica Minolta, a company with which we share the same commitment in driving business efficiency through facilitated information management," said Square 9 President and CEO, Stephen Young. "We look forward to expanding opportunities in document workflow and content management with the addition of Konica Minolta as a new strategic partner."

Well-suited for document-intensive businesses, Square 9's solutions are now available through Konica Minolta's nationwide network of dealers and can be easily introduced to organizations through critical departmental processes including, Accounts Payable, Accounts Receivable and Human Resources. With capabilities for workflow, business process management, web-based forms and line-of-business integration, the solutions are scalable, growing with customers' evolving needs.

Together, Konica Minolta and Square 9 aim to extend office efficiency with maximum scalability and flexibility in configuration, building the bridge between people, paper and processes.

"Any company seeking to improve efficiency and document management will be greatly aided by incorporating SmartSearch into the way they do business," says Sam Errigo, Senior Vice President, Business Intelligence Services, Konica Minolta Business Solutions, Inc. U.S.A. "No matter the size of a company or the field of work, SmartSearch delivers value-driven solutions that are quick, easy and affordable."

#### **About Konica Minolta:**

Konica Minolta Business Solutions U.S.A., Inc. is a leader in information management focused on enterprise content, technology optimization and cloud services. Our portfolio of offerings deliver solutions to improve our customers' speed to market, manage technology costs, and facilitate the sharing of information to increase productivity. Konica Minolta has won numerous awards and recognition, including placement in the Leaders Quadrant on the Gartner 2014 Magic Quadrant for Managed Print Services (MPS) and Managed Content Services (MCS). Konica Minolta has been recognized as the #1 Brand for Customer Loyalty in the MFP Office Copier Market by Brand Keys for eight consecutive years. Konica Minolta, Inc. has also been named to the Dow Jones Sustainability World Index for three years in a row. For more information, please visit: www.kmbs.konicaminolta.us.

# **About Square 9 Softworks:**

For document-intensive companies looking to challenge the definition of business efficiency, Square 9 Softworks develops award-winning, next generation solutions for process automation that drive increased productivity across all business applications. Delivering the unique tools that streamline process performance, we save both time and money, contributing to the overall growth and success of your business, so you can spend more time doing the things that matter most. Simplifying business. Simplifying life. For further information, please visit <a href="https://www.square-9.com">www.square-9.com</a>.

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