

## **PR Contact**

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- Founded in 2006 in the historic 9th Square District of New Haven, CT
- Our mission is to drive cost-effective efficiency and productivity across all business applications
- Over 13.5K global installations, with 360 reseller channel partners
- 865% growth over a five year period



- 5 star 2015 BLI rating
- 2015 BLI Summer Pick
- #1 fastest growing software co. in CT by CTC
- #1650 fastest-growing company in America on Inc. 5000 list
- 2015 ABBYY Technology Summit Rising Star Award Winner
- 2015 "Best Software Developer" awarded by The Cannata Report

## Square 9<sup>®</sup> Softworks Announces the Addition of Joseph Hartnett, Vice President of U.S. East Regional Sales

Hartnett Strengthens East Coast Operations, Allows More Strategic Focus on Western Region

**NEW HAVEN, CONN., July 15, 2016** – Square 9 Softworks, developer of award-winning Enterprise Content Management and Business Process Automation solutions, is excited to announce the addition of highly experienced industry sales professional Joseph Hartnett, as their newly appointed East Regional Vice President of Sales for North America.

Tremendous year over year growth has led Square 9 to split its Regional Sales team into two divisions to allow for further expansion of their dealer network. The hiring of Hartnett will deliver an increased level of localized support east of the Mississippi as he leads the Eastern Regional Sales Team to develop Square 9's growing portfolio of partners.

Hartnett comes with a wealth of experience within the Information Technology industry, having spent the last 20 years in technology sales, including both Print Management and Enterprise Content Management software.

Hartnett's past positions with Nuance, Equitrac, EFI and Xerox, have given him a unique understanding of the market demand for software solutions and office equipment alike. His immense sales experience working with equipment dealers across the U.S. has helped Hartnett to successfully manage a robust network of integrators and office equipment dealers.

"We are very fortunate to have Joe join us to manage the Eastern Region," said Stephen Young, President and CEO of Square 9 Softworks. "We expect his tremendous experience within the solutions space, combined with his long record of success in channel sales development, will take this region to a new level as we continue our expansion into new markets."

Long time Square 9 veteran Jeff McWilliams will continue to leads Square 9's sales efforts as Vice President of West Regional Sales. His strong experience within the company and the ECM industry will allow Square 9 to continue its strong growth track in the Americas and beyond.

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## **About Square 9 Softworks:**

For document-intensive companies looking to challenge the definition of business efficiency, Square 9 Softworks develops award-winning, next generation solutions for process automation that drive increased productivity across all business applications. Delivering the unique tools that streamline process performance, we save both time and money, contributing to the overall growth and success of your business, so you can spend more time doing the things that matter most. Simplifying business. Simplifying life. <a href="https://www.square-9.com">www.square-9.com</a>.