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Square 9® Announces Encompass 2016 Dealer Performance Award Winners

Square 9 Honors Top Performing Resellers at 2016 Encompass Conference

NEW HAVEN, CONN., October 26, 2016 – Shining a spotlight on dealer performance, Square 9 Softworks announced the results of the 2016 Dealer Awards at its annual Encompass End User and Reseller Conference, held in Clearwater Beach, FL.

With nearly 300 attendees representing partner dealerships from around the world, Joe Hartnett, Square 9 VP of US Eastern Regional Sales, presented the Dealer Performance Awards to Square 9 Authorized Resellers who have demonstrated exceptional performance in solutions sales and support.

This year's Reseller honorees were recognized for qualities beyond revenue, but most important customer service, support and the commitment to solving business pain points. These partners represent the very best of the Office Equipment and Document Solutions industry.

The 2016 Award Winners are:

- 2016 Reseller of the Year: **Pacific Office Automation**
- 2016 Distribution Partner of the Year: **Konica Minolta**
- Lifetime Achievement: **MT Business Technologies**
- Rookie of the Year: **Kyocera Document Solutions West**
- Renewed Focus Award: **JD Young**
- Northeast Regional Performance Winner: **Connecticut Business Systems**
- Mid Atlantic Regional Performance Winner: **ATS**
- Southeast Regional Performance Winner: **Copytronics**
- Midwest Regional Performance Winner: **MT Business Technologies**
- North Central Regional Performance Winner: **EO Johnson**
- South Central Regional Performance Winner: **Dahill**
- Northwest Regional Performance Winner: **Pacific Office Automation**
- Southwest Regional Performance Winner: **Kyocera Document Solutions West**

To learn more about this year's winners please visit www.encompassconference.com/2016-recap.

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About Square 9 Softworks:

For document-intensive companies looking to challenge the definition of business efficiency, Square 9 Softworks develops award-winning, next generation solutions for process automation that drive increased productivity across all business applications. Delivering the unique tools that streamline process performance, we save both time and money, contributing to the overall growth and success of your business, so you can spend more time doing the things that matter most. Simplifying business. Simplifying life. www.square-9.com