

For Immediate Release

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DriveTime Automotive Group Selects Square 9[®] Softworks as Exclusive Enterprise Content Management Partner

High Volume Auto Finance Company Fuels Process Efficiency with Award-Winning GlobalSearch® Software

NEW HAVEN, CONN., June 14, 2018 - Developers of next-generation process automation solutions, Square 9[®] Softworks, has announced that DriveTime Automotive Group, one of the nation's leading used car retailer and finance companies, has selected Square 9 as their chosen enterprise content management (ECM) provider for their document management needs.

A cost-effective solution for improving the storage, management and monitoring of everyday documents, Square 9's flagship GlobalSearch® ECM software has become a key factor in maintaining DriveTime's high-volume deal funding strategy. As a document intensive business, DriveTime selected GlobalSearch for its seamless scalability, easily accommodating new clients as the company experiences continued growth.

Square 9's document capture automation software, GlobalCapture[®], has also enabled DriveTime's Finance, Underwriting and Administration teams to streamline batch document capture processing with a user-friendly, flexible solution. Compatible with multiple file formats and capable of capturing documents from virtually any external source, GlobalCapture's architecture allows for DriveTime to integrate with existing systems, increasing operational efficiency and data accuracy.

"Before GlobalSearch, we had a document management system that could no longer support the volume and growth projections of the company. In addition, it was important that we had an innovative solution with capture processing flexibility to scan large quantities of files quickly and efficiently," said Jason Webster, Senior Business Systems Analyst at Drivetime Automotive Group. "Together, GlobalSearch and GlobalCapture have allowed for deal fundings to almost triple since last year, creating a true paperless process that leads to streamlined workflows and quicker approvals."

DriveTime operates 145 dealerships in 27 states and is the nation's second largest vehicle retailer focused solely on used vehicles. Employing over 5,000 people and serving over 100,000 customers each year, DriveTime has sold more than 1,147,329 used cars to consumers across the nation and continues to maintain consistent growth. DriveTime will soon expand Square 9's solutions throughout its affiliate organizations for Accounts Payable automation to assist with vendor management.

"Square 9 is proud to provide DriveTime with proven enterprise-level document management solutions that have enabled everyday business operations to be completed effectively, accurately, and with less strain on staff," said Lauren Ford, Corporate Communications Manager of Square 9 Marketing. "As a high-volume auto finance company, the unique business needs of DriveTime are easily accomplished with Square 9's customizable solutions that are scalable and sustainable, as the company's technology requirements continue to expand."

To learn more about DriveTime's implementation of Square 9's solutions, visit <u>www.square-9.com/case-studies/globalsearch-auto-loans/</u>.



About DriveTime:

Headquartered in Tempe, Arizona, DriveTime is the nation's second largest vehicle retailer focused solely on used vehicles. DriveTime operates over 140 dealerships nationwide with annual sales exceeding 150,000 used vehicles and 1.2 million+ monthly visitors to its website. DriveTime now provides used vehicles and used vehicle financing to the full range of customers in the market today, including competitively priced, lower mileage used cars. For more information, access the DriveTime website at www.drivetime.com or contact us at DriveTime, 1720 West Rio Salado Pkwy, Tempe, AZ 85281. Phone: 602-852-6600.

About Square 9 Softworks:

Square 9 is a leading developer of award-winning enterprise content management solutions, built to drive business efficiency through process automation. With both on premise and cloud-enabled document management solutions, Square 9 enables businesses of all sizes to take control of paper intensive processes by managing, sharing, and securing their business content. Square 9 distributes its solutions internationally through a network of highly skilled Channel Resellers from its corporate office in New Haven, Connecticut. www.square-9.com

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