



square9[®]
softworks

Reseller Sales Education Roadmap

1 Getting Started with Square 9[®]

Take: Getting Started with GlobalSearch (GSGS) eLearning

If You Will Be: Demonstrating GlobalSearch and want to become comfortable in the software

Because It Covers: An introduction to browser client navigation



GSGS



CSSP

2 After GSGS

Take: Certified Square 9 Solutions Provider (CSSP) eLearning

If You Will Be: Demonstrating and selling Square 9 products, or just want a better understanding of Square 9 and our offerings

Because It Covers:

- Overview of Square 9
- Understanding Square 9 Products and Solutions
- The Solutions Sales Process
- Understanding Common Horizontal Markets



GSU

3 After CSSP

Take: GlobalSearch User (GSU) eLearning

If You Will Be: Demonstrating GlobalSearch and want product knowledge

Because It Covers: User functions





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GlobalCapture[®] Reseller Technical Education Roadmap

1 Getting started with the Browser Client

Take: Getting Started with GlobalSearch (GSGS) eLearning

If You Will Be: Using any Square 9 browser-based products

Because It Covers: An introduction to browser client navigation



GSGS

2 After GSGS

Take: Certified GlobalCapture Engineer (CGCE) eLearning

If You Will Be: Designing and building Workflows and structured data extraction Templates for GlobalCapture

Because It Covers:

- Creating Capture Workflows
- Creating Workflow Fields
- Creating Structured Templates

CGCE



AGCE

3 After CGCE

Take: Advanced GlobalCapture Engineer (AGCE)

If You Will Be: Designing and building unstructured data extraction Templates for GlobalCapture

Because It Covers: GlobalCapture Advanced Features

