



# Reseller Sales Education Roadmap

## 1 Getting Started with Square 9<sup>®</sup>

**Take:** Getting Started with GlobalSearch (GSGS) eLearning

**If You Will Be:** Demonstrating GlobalSearch and want to become comfortable in the software

**Because It Covers:** An introduction to browser client navigation



## 2 After GSGS

**Take:** Certified Square 9 Solutions Provider (CSSP) eLearning

**If You Will Be:** Demonstrating and selling Square 9 products, or just want a better understanding of Square 9 and our offerings

**Because It Covers:**

- Overview of Square 9
- Understanding Square 9 Products and Solutions
- The Solutions Sales Process
- Understanding Common Horizontal Markets

## 3 After CSSP

**Take:** GlobalSearch User (GSU) eLearning

**If You Will Be:** Demonstrating GlobalSearch and want product knowledge

**Because It Covers:** User functions





**square9**<sup>®</sup>  
softworks

# GlobalSearch<sup>®</sup> Reseller Technical Education Roadmap

## 1 Getting started with GlobalSearch<sup>®</sup>

**Take:** Certified Square 9 System Architect (CSSA)

**If You Will Be:** Scoping, designing, installing, and/or implementing GlobalSearch

**Because It Covers:**

- User Functions
- Admin Functions
- Design
- GlobalCapture Basics
- GlobalAction
- Installation
- Implementation

CSSA

AGCE

CGFE

## 3 After CSSA

**Take:** Certified GlobalForms Engineer (CGFE)

**If You Will Be:** Designing and building electronic forms in GlobalForms

**Because It Covers:** GlobalForms Basics



## 2 After CSSA

**Take:** Advanced GlobalCapture Engineer (AGCE)

**If You Will Be:** Designing and building unstructured data extraction Templates for GlobalCapture

**Because it covers:** GlobalCapture Advanced Features



**square9**<sup>®</sup>  
softworks

# GlobalCapture<sup>®</sup> Reseller Technical Education Roadmap

## 1 Getting started with the Browser Client

**Take:** Getting Started with GlobalSearch (GSGS) eLearning

**If You Will Be:** Using any Square 9 browser-based products

**Because It Covers:** An introduction to browser client navigation



**GSGS**

## 2 After GSGS

**Take:** Certified GlobalCapture Engineer (CGCE) eLearning

**If You Will Be:** Designing and building Workflows and structured data extraction Templates for GlobalCapture

**Because It Covers:**

- Creating Capture Workflows
- Creating Workflow Fields
- Creating Structured Templates



**CGCE**

## 3 After CGCE

**Take:** Advanced GlobalCapture Engineer (AGCE)

**If You Will Be:** Designing and building unstructured data extraction Templates for GlobalCapture

**Because It Covers:** GlobalCapture Advanced Features



**AGCE**

