



Reseller Sales Education Roadmap

1 Getting Started with Square 9[®]

Take: Getting Started with GlobalSearch (GSGS) eLearning

If You Will Be: Demonstrating GlobalSearch and want to become comfortable in the software

Because It Covers: An introduction to browser client navigation



2 After GSGS

Take: Certified Square 9 Solutions Provider (CSSP) eLearning

If You Will Be: Demonstrating and selling Square 9 products, or just want a better understanding of Square 9 and our offerings

Because It Covers:

- Overview of Square 9
- Understanding Square 9 Products and Solutions
- The Solutions Sales Process
- Understanding Common Horizontal Markets

3 After CSSP

Take: GlobalSearch User (GSU) eLearning

If You Will Be: Demonstrating GlobalSearch and want product knowledge

Because It Covers: User functions



GlobalSearch[®] Reseller Technical Education Roadmap

1 Getting started with GlobalSearch[®]

Take: Certified Square 9 System Architect (CSSA)

If You Will Be: Scoping, designing, installing, and/or implementing GlobalSearch

Because It Covers:

- User Functions
- Admin Functions
- Design
- GlobalCapture Basics
- GlobalAction
- Installation
- Implementation

CSSA

AGCE

CGFE

3 After CSSA

Take: Certified GlobalForms Engineer (CGFE)

If You Will Be: Designing and building electronic forms in GlobalForms

Because It Covers: GlobalForms Basics



2 After CSSA

Take: Advanced GlobalCapture Engineer (AGCE)

If You Will Be: Designing and building unstructured data extraction Templates for GlobalCapture

Because it covers: GlobalCapture Advanced Features